

10 Mistakes Buyers Make When Purchasing a Home...

1. Making an Offer on a Home without Being Prequalified

Prequalification will make your life easier – so take the time to speak with a lender. There specific questions in regard to income, debt, etc. will help you determine the price range you can afford. It is an important step on the path to home ownership.

2. Not having a Home Inspection

Trying to save money today can end up costing you tomorrow. A qualified home inspector will detect issues that many buyers can overlook.

3. Limiting Your Search to Open Houses, Ads or the Internet

Many homes listed in magazines or on the internet have already been sold or are pending. Your best course of action is to contact me, or a Realtor like me. I have up-to-date information that is unavailable to the general public. I can be a great resource in helping you find the home you want.

4. Thinking There is Only One Perfect House Out There.

Buying a home is a process of elimination, not selection. New properties arrive on the market daily, so be open to all possibilities. Ask me for a comparative market analysis – to compare similar homes that have recently sold, or are still for sale.

5. Not Examining the Neighborhood

Buyers should make a list of any concerns they have relating to issues such as – crime rates, schools, power lines, neighbors, environment conditions, etc. Ask the important questions before you make an offer on a home. Be diligent so that you can have confidence in your purchase.

6. Not Considering Long-Term Needs

It is important to think ahead. Will this home suit your needs 3-5 years from now?

7. Not Examining Insurance Issues

Purchase adequate insurance. Advice from an insurance agent can provide you with answers to any concerns you may have.

8. Not Buying a Home Protection Plan

This is essentially a mini insurance policy that usually lasts one year from the close of escrow. It covers many basic repairs you may encounter and can be purchased for a nominal fee. Ask me about protection plans available.

9. Not Knowing Total Costs Involved

Early in the buying process, ask me or your lender for an estimate of closing costs. Title company and escrow fees should be considered. Seller pre-paid responsibilities such as Home Owner Association fees and property taxes must also be taken into account. Remember to examine your settlement statement prior to closing.

10. Choosing the wrong Real Estate Agent

As a professional real estate agent I am dedicated to serving your needs – before, during and after the sale.

Should you want the care and expertise of a real estate agent who only has your best interests at heart—please give me a call.

When you work with me—you work with me. No confusing “team” approach. No getting passed off to sub-agents or new recruits. You only need to know one number.

Voted "Best in Client Satisfaction" by Seattle Magazine 2009 and 2010

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